





OUR CORE

- **+** BE TRANSPARENT
- INNOVATE & ELEVATE
- SHAKE THE STATUS QUO
- SHARE EXPERIENCE
- + GET SH!T DONE
- IMPACTFUL RESULTS

We are a focused team of seasoned subject matter experts who have helped a multitude of companies over decades grow through highly strategic brand engagements and marketing programs.



OUR VIBE

- Impactful marketing consulting requires extensive experience, a strong business (and creative) orientation, and an ability to apply the right balance of rigor, pragmatism, and inspiration to solve complex business issues.
- Our pragmatic approach aligns our clients' brands with their business goals while considering the organizational realities that pose challenges to all companies.
- We tailor every engagement to clientspecific situations and infuse fresh perspectives to solve near-term problems and set a path to sustain longterm growth.



OUR TEAM

We are placemaking, branding, social and advertising experts. Female owned. Fluent in consumer real estate marketing.



NAJLA KAYYEM PRESIDENT - MASTER ORCHESTRATOR



BRIDGET MCCOWN
MARKETING MANAGER



MICHELLE BERRYMAN
MARKETING DIRECTOR



JOSIE ANDERSON MARKETING MANAGER / DESIGNER



MELISSA GREENFIELD COMMUNICATIONS & PUBLIC RELATIONS MANAGER



ELLIE GRAYGRAPHIC DESIGNER



BECCA TAYLOR

MARKETING COORDINATOR



GRACE HUBERT
MARKETING ASSOCIATE

OUR SERVICES & SPECIALTIES

We are experts in physical and digital consumer real estate marketing.

DIGITAL/SOCIAL EXCELLENCE MANAGEMENT CONSULTING BRAND DEVELOPMENT + DESIGN PLACEMAKING + EVENTS PUBLIC RELATIONS **DEVELOPMENT MARKETING** LEASING SUPPORT RECRUITMENT





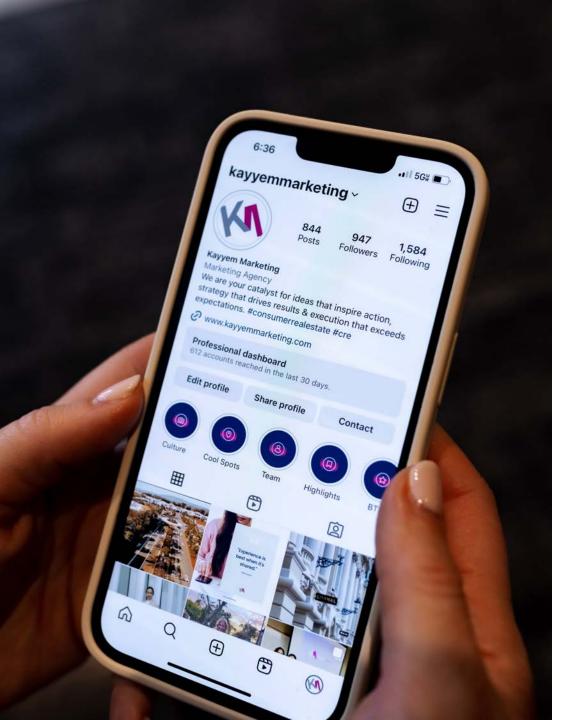


+ DAY TO DAY MARKETING

- Management Consulting
- CMO Services
- Market Analysis & Competitive Set
- Marketing Plan Development & Execution
- Budgeting
- Oversight & Strategy
- Integrated Branding
- Advertising Campaigns
- Media Planning & Buying
- Promotions & Events
- Grassroot Marketing Initiatives
- Community Relations
- Media Relations & Business Communications
- Graphic Design

- Aesthetic Evaluation & Improvement
- Social Media Management
- Brand Auditing & Development
- Vendor Vetting & Negotiating
- Merchant Outreach
- Franchise Marketing & Brand Development
- Marketing Training
- Tourism Programs
- Print & Direct Mail
- Training, Mentoring & People Development
- · Situational & Crisis Management
- Creative Campaigns





+ DIGITAL EXCELLENCE

- Digital Footprint Development
- Social Media Ad Creation & Management
- Data Collection
- Website Design Management
- · Website Development & Content Creation
- Mobile Marketing & Integration
- Digital Ad Buys
- Cross Platform Marketing
- Email Marketing
- · Testing & Reporting on Campaigns
- Re-targeting Ad Campaigns
- SMS Creation & Management
- Overhaul & Best Practices Advising
- Influencer Partnerships
- Reputation Management
- Technology Integration
- Omni-Channel Development
- Digital Newsletters & Messaging
- Direct Messaging





+ MARKETING TO SUPPORT LEASING

- Digital Footprint Development
- Strategy Planning
- Broker Events
- E-Blasts
- Branded Flyers
- Leasing Signage
- Broker Incentive Programs
- Vacancy Merchandising
- Leasing Collateral
- Brainstorm & Ideation Development
- New Tenant Announcements
- Pitchbook Development

- Pop-up Tenant Program
- Direct Mail
- Networking Events
- Tenant Retention
- Void Analysis
- Social Media Management
- Direct Messaging
- Offering Memorandums
- Market Tours
- Experience Immersions
- Conference Preparation





+ DEVELOPMENT MARKETING

- Pre-Development Planning
- Development Marketing Budgeting
- Construction Aesthetics
- Conceptual Planning
- Architect & Developer Communication
- Development & Milestone Plan
- Public Relations
- Tenant Announcement Initiatives
- Community Relations
- Groundbreaking Planning
- Grand Opening or Re-Opening Planning
- Programming
- Go-To-Market Strategy & Execution
- Agency Management



PLACEMAKING & EVENTS

- Operational Marketing Program Development Selfie-Stations/Placemaking
- Maximization of Your Public Space, Place, Park or Streetscape
- Programming & Activation
- Creative Ways to Operate
- IRL & Virtual Event Programming
- Seasonal Event Planning & Management
- Signature Event Planning & Management





+ PUBLIC RELATIONS

- Message Development
- Media Relations
- Community Relations
- Crisis Management
- Announcements
- Partnership Development
- Reputation Management



+ RECRUITMENT



OUR TIMELINE

We want to get to know you! We want to understand your business & how you define success.

Once the partnership is solidified, we work through your strategic objectives and initiatives.



MEET US







DEVELOPMENT & EXECUTION **PROJECT MANAGEMENT**



We'll take all the details from our discovery meeting and research, round table all the possibilities for execution and put an action plan together.

Depending on the scope of work, we connect weekly/bi-weekly for status updates. We will kick off with a 30-60-90 day action plan & continue to refine the process along the way.



OUR EXPERIENCE

Experience speaks louder than words.





Sotheby's



























































































OUR EXPERIENCE

We're everywhere you need us to be - worldwide.





OUR SNAPSHOTS



Developmental Signage



SOUTH

Redevelopment



Mural Installation, San Jose



Mural Project



M

Logo Design/ Branding

OUR SNAPSHOTS



Comprehensive Marketing Toolbox



Comprehensive Marketing Toolbox



Website Design



Comprehensive Marketing Toolbox





Leasing Support

M

Brand Guidelines

OUR SNAPSHOTS



Digital Wall





Drive-In Movie Event



Food Festival Event



Outdoor Yoga Activation



Behind the Scenes Client Photoshoot



Influencer Partnerships

KNOW US BEFORE YOU NEED US.

